

E-NEWSLETTER

SPRING 2015 ISSUE

Dear CEC Members,

Spring is the season of growth, the time of year when nature bursts forth with life. At China Enterprise Council, the spring months are a time to feel accomplished.

Thank you for joining CEC's Annual Conference in 2015! Nearly 300 members and guests attended the conference, providing many in-depth discussions and insights that were certainly thought-provoking. We appreciate all of your participation and support and hope you took the opportunity to share, learn and make contacts that might benefit your business.

During the past few months, we worked with our partners to organize events that further connected member companies with U.S. businesses and stakeholders to promote trade and mutual understanding. CEC also increased its communication and interaction with member companies to better understand their needs in order to help shape the programs we offer.

CEC is very proud to have witnessed the great accomplishments our member companies have achieved this past spring and we would like to share their news here so we may all celebrate it together. Please feel free to reach out and share your own good news via the contact info listed at the end of this brochure.

We look forward to your continued support and participation!

尊敬的会员们：

一年之计在于春。在这个万物复苏、生机盎然的美好季节里，中资企业协会《会员通讯—春季刊》与大家见面了。

在不久前刚刚闭幕的中美省州经贸合作研讨会暨中资企业协会2015年年会上，近300位来自中美省州政界、商界、企业及协会成员代表，开展了广泛的交流和深入的研讨，这次规模空前的盛会取得了丰硕的成果。这些成果，得益于您的积极参与和大力支持，对此，我们表示衷心的感谢！同时，希望您继续通过这个平台，进一步分享、学习及建立更多有助于业务拓展的全方位的联系。

在过去的几个月里，我们与合作伙伴共同组织开展活动，不断加强会员企业与美国企业，组织及利益相关方的沟通与联系，以促进中美贸易和增加双方的相互理解。同时，协会也加大了与会员企业的联系及互动，以便更好地了解各会员单位的需求，及时提供实用的方案和资源。

在这个百花争艳的春季，协会也非常荣幸地见证了我们的许多会员企业所取得的令人瞩目的成就。我们十分高兴在这里分享他们的成功，和大家一起庆贺这些展现中国企业影响力的成就。

如果您有任何信息愿意与我们分享，请根据电子刊末页的联系方式联系我们。

期待您的参与和继续支持！谢谢

Seminar on U.S.-China Economic and Trade Cooperation and CEC's Annual Conference were held in San Pedro, Calif., on June 5, 2015, with approximately 300 attendees, including U.S.-China government officials, business leaders, stakeholders and CEC member company representatives.

中美省州经贸合作研讨会暨中资企业协会年会于2015年6月5日在加州San Pedro盛大举行。近300位来自中美省州政界、商界、企业及协会成员代表，出席了会议。



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ANNUAL CONFERENCE

ANNUAL CONFERENCE

CEC co-hosted its annual conference with the California Governor's Office of Business and Economic Development (GO-Biz), The Los Angeles Regional Export Council (LARExC) and the Consulate General of the People's Republic of China in Los Angeles on June 5, 2015. Nearly 300 attendees — including U.S.-Chinese government officials, business leaders, stakeholders and CEC member company representatives — participated to share their thoughts on investment trends, the business environment and potential cross-border opportunities.

中美省州经贸合作研讨会暨中资企业协会年会 2015年6月5日，中资企业协会（CEC）和加州商务厅（GO-Biz）、洛杉矶地区出口委员会（LARExC）、中国驻洛杉矶总领馆联合举办了中美省州经贸合作研讨会暨洛杉矶中资企业2015年年会。近300位来自中美省州政界、商界、企业及协会成员代表，出席了会议，交流，探讨及分享中美投资热点，趋势，加强合作



Sherman Zhang, President of CEC



Ambassador Liu Jian, Consul General of the People's Republic of China in Los Angeles



Panorea Avdis, Acting Director of GO-Biz



Brian Peck, Deputy Director for International Affairs, GO-Biz



Liu Haiyan, Commercial Counselor of the Consulate General of the People's Republic of China in Los Angeles



Pu Fangzheng, Deputy Division Director of Electronic Commerce and Information of Jiangsu Province



Carlos Valderrama, Vice Chair of Los Angeles Regional Export Council



The panel on Doing Business in California brought together business executives from Bank of China, IVC and Landsea to exchange their thoughts, success stories and challenges about how to do business in California. Business advisors from E&Y, East West Bank and local chamber of commerce representatives also participated. | 如何在加州拓展业务的专题研讨汇集了来自中国企业的高管，包括中国银行，国际维他命和朗诗，和来自华美银行，安永及洛杉矶商会的代表，共同探讨成功案例及挑战，交流分享经验。



The panel on U.S.-China E-commerce included business leaders and advisors from ICBC, Focus Technology, Dentons, Janel Group and World Trade Center Los Angeles to discuss the opportunities and challenges in the U.S.-China e-commerce industry. | 中美电子商务的专题研讨包括来自中国工商银行，焦点科技，Dentons，Janel集团和洛杉矶世贸中心的高管和专家们，讨论中美电子商务行业的机遇和挑战。



Some of the CEC members



MEMBER ACCOMPLISHMENTS

CONGRATULATIONS to CEC member companies on the following accomplishments! CEC will continue to share similar accomplishments with our members and community in each issue of this newsletter. Please submit yours to us for consideration.

热烈祝贺协会会员企业在2015年取得的令人瞩目的成就！协会十分荣幸有机会见证，并在这里分享他们的成功，和大家一起庆祝这些展现中国企业影响力的成就。如果您有任何信息愿意与我们分享，请根据电子刊末页的联系方式联系我们。谢谢！



Oceanwide Plaza Groundbreaking Ceremony



China Telecom Americas- CTExcel Mobile Service Unveiled in the U.S.



AVIC International Acquisition of Align Aerospace



Air China adding the third flight between Los Angeles and Beijing



Greenland Sales & Marketing Center Grand Opening in the U.S.

**Great news from
CEC member companies!**



China Southern Airlines celebrating the additional flight from Los Angeles to Guangzhou.

OTHER BUSINESS & COMMUNITY EVENTS

2015 U.S. REAL ESTATE MARKET OUTLOOK & OVERVIEW

CEC invited sector experts from CBRE to share their insights on the top U.S. destinations for Chinese investment, large-scale Chinese transactions and market overviews and trends for major types of commercial real estate in the U.S. Over 70 representatives from more than 35 CEC member companies attended.

2015 年美国房地产市场展望与概述

中资企业协会邀请全球最大商业房地产服务公司之一的世邦魏理仕（CBRE），为协会会员打造了一场全方位美国房地产市场的深度讲座。CBRE专家团队分享了中国企业投资美国房地产市场的现状及美国房地产的4大细分市场等。30多家中资企业和近百名与会者，参与了这次活动。



Lewis C. Horne, President of the Greater Los Angeles-Orange County Region of CBRE



Some of the CEC Members

**CBRE shares
insight on U.S. real
estate investments**



Some of the CEC Members

WELCOME TO L.A., GATEWAY TO THE U.S.A SUMMIT

CEC gathered over 10 member companies to attend this summit. CEOs from IVC, BYD Motors and Greenland participated in the manufacturing and real estate panels, where they shared their success stories about investing in Los Angeles with C-suite executives, stakeholders and government officials. Special thanks to IVC for great support of this event!



Eric Garcetti, Mayor of Los Angeles



Mayor Garcetti with CEC members

投资洛杉矶峰会

逾10家中资企业会员单位参加了投资洛杉矶峰会。来自国际维他命，比亚迪和绿地的总裁们与其他美国政商人士分别参与制造业和房地产专题研讨，分享他们投资洛杉矶的经验。特别感谢国际维他命公司的大力支持！



Manufacturing Panel



Some of the CEC members

Sharing stories of successful investing in Los Angeles



Some of the CEC members

WILBUR K. WOO GREATER CHINA BUSINESS CONFERENCE, UCLA

CEC executives from BYD Motors, Beijing Construction & Engineering Group, LT Global Investment, China Fisheries North America, Broad U.S.A and China Mobile International (U.S.A) participated in UCLA conference to share their insights on innovation and cross-border industry potential for various sectors, including real estate and agriculture.



Innovation Panel



Real Estate Panel

加州大学洛杉矶分校中美峰会

中资企业协会会员单位参加加州大学洛杉矶分校中美峰会。来自比亚迪，中国移动，勒泰，北京建工和中国水产的代表们分别参与了创新，美国房地产市场和农业领域的研讨，分享中美创新，合作，机遇及挑战。



Agricultural Panel

Innovation and cross-border industry insights



Some of the CEC members

ASIA SOCIETY ANNUAL GALA

CEC participated in the Asia Society Annual Gala together with Bank of China, AVIC International U.S.A, China Telecom Americas and BYD Motors. President and CEO of Greenland U.S.A, I-Fei Chang, was one of the honorees of the night for the leadership and Greenland's dedication to redefining Downtown Los Angeles. Special thanks to Bank of China, AVIC International U.S.A and China Telecom Americas for the great support!



Some of the CEC members



Congrats to Greenland U.S.A

南加亚洲协会年度晚宴

CEC与中国银行，中航国际美国，中国电信美洲和比亚迪一起参加亚洲协会年度晚宴。绿地集团及其美国总裁以其领导力和投资重塑洛杉矶市区的天际线而获奖。特别感谢中国银行，中航国际美国和中国电信美洲的大力支持！。

TALENT CONNECTION

CEC is committed to helping member companies with their recruiting needs. Over five Chinese companies actively participated in the event.

人才连接

CEC致力于帮助会员企业与他们人才的需求。超过5家会员企业积极参与了此次招聘活动。



ICBC



Winglung Bank



China Mobile International U.S.A



China Unicom



Oceanwide

MEMBER COMPANY VISIT

CEC increases its interaction with member companies to better understand their needs in order to help shape the programs we offer.

会员企业走访

协会加大了与会员企业的联系及互动，以便更好地了解各会员单位的需求，及时提供实用的方案和资源连接。



Air China



China Mobile International U.S.A



ICN



CICC



LT Global Investment



BYD



IVC

HIKING AND SPORTS

CEC organizes mixers, sports and other events to foster friendships and communication among its members as well as with the broader community.

登山及其他文体活动

协会组织社交，体育及其他活动，以促进会员单位之间，及与更广泛社区的互动和交流。



Spring Hiking



Basketball Game



Basketball Game

CONTACT

The quarterly E-Newsletter aims to increase the communication with all members as well as with broader community. The Spring Issue recaps the activities happened in the CEC community for the past few months. If you have any questions and comments, please feel free to reach out to Joanna Zhang (joanna@cecus.org) and share your own good news. Many thanks for your support and participation!

中资企业协会《会员通讯季刊》旨在加强会员企业，协会及增强与广大南加政商界的交流。欢迎各会员企业的积极参与和大力支持！有任何建议，请联系Joanna Zhang，邮件地址joanna@cecus.org。谢谢！

www.cecus.org

